# University of Idaho

# DEMONSTRATING The VALUE of the UNIVERSITY OF IDAHO

Analysis of the economic impact and return on investment of education





#### STUDY COMPONENTS

# ECONOMIC IMPACT

on state business community

# RETURN ON INVESTMENT

to students, taxpayers, and society

## ECONOMIC IMPACT ANALYSIS

Measures

impact of OPERATIONS SPENDING

impact of RESEARCH SPENDING

impact of START-UP & SPIN-OFF COMPANIES

impact of STUDENT SPENDING

impact of VISITOR SPENDING

impact of ALUMNI

## ECONOMIC IMPACT ANALYSIS

Approach

Calculate initial sales generated in state

Derive sales created by multiplier effects

Convert results to income

#### impact of OPERATIONS SPENDING

#### INITIAL EFFECT

Payroll of the university

#### MULTIPLIER EFFECT

Income created by the spending of the university and its employees

\$200.5 million

#### impact of RESEARCH SPENDING

#### INITIAL EFFECT

Income created by spending of the university on research activities, including payroll

#### MULTIPLIER EFFECT

Income created by the spending of the university and its research employees

# \$77.7 million

#### impact of START-UP & SPIN-OFF COMPANIES

#### INITIAL EFFECT

Payroll of Ul's start-up and spin-off companies

#### MULTIPLIER EFFECT

Income created by the spending of the start-up and spin-off companies and their employees

## \$35.3 million

#### impact of STUDENT SPENDING

#### INITIAL EFFECT

Income created by the spending of students that relocated to and were retained in the state because of UI

#### MULTIPLIER EFFECT

Income created by the spending of businesses patronized by students

# \$31.2 million

#### impact of VISITOR SPENDING

#### INITIAL EFFECT

Income created by the spending of visitors to UI

#### MULTIPLIER EFFECT

Income created by the spending of businesses patronized by visitors

## \$5.1 million

#### INITIAL EFFECT

Higher wages of former students + increased output of businesses

#### MULTIPLIER EFFECT

Income created by the spending of students and businesses

## \$782 million

## ECONOMIC IMPACT ANALYSIS

Results

ADDED INCOME IN STATE

Impact of operations spending \$200.5 million

Impact of research spending \$77.7 million

Impact of start-up/spin-off companies \$35.3 million

Impact of student spending \$31.2 million

Impact of visitor spending \$5.1 million

Impact of alumni \$782.0 million

Total impact \$1.1 billion

## INVESTMENT ANALYSIS

Measures

STUDENT perspective

TAXPAYER perspective

SOCIAL perspective

## INVESTMENT ANALYSIS

Approach

- Calculate benefits and costs to stakeholders
- Derive the future benefits stream
- Discount results to current-year dollars
- Determine net present value, benefit-cost ratio, and rate of return

#### STUDENT perspective

Benefits = Greater job opportunities + higher lifetime income

Costs = Tuition and fees + books and supplies + forgone time and money PRESENT VALUE OF BENEFITS

\$871.1 million

PRESENT VALUE OF COSTS

\$262.6 million

NET PRESENT VALUE (benefits minus costs)

\$608.6 million

BENEFIT-COST RATIO (benefits divided by costs)

3.3

RATE OF RETURN

14.0%

#### TAXPAYER perspective

Benefits = Added tax revenues + reduced demand for government services

Costs = State and local government funding

PRESENT VALUE OF BENEFITS

\$312.9 million

PRESENT VALUE OF COSTS

\$128.8 million

NET PRESENT VALUE (benefits minus costs)

\$184.2 million

BENEFIT-COST RATIO (benefits divided by costs)

2.4

RATE OF RETURN

8.2%

Benefits = Expanded
economic base + savings
related to improved health,
reduced crime, and reduced
unemployment

Costs = All university expenditures and all student expenditures and costs PRESENT VALUE OF BENEFITS

\$2.5 billion

PRESENT VALUE OF COSTS

\$547.4 million

NET PRESENT VALUE (benefits minus costs)

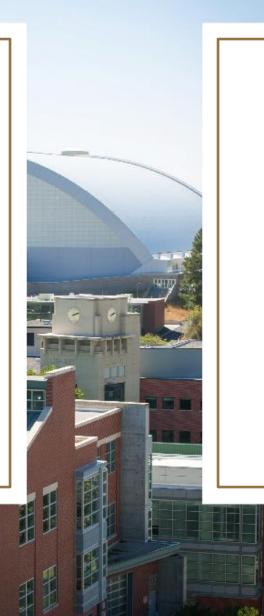
\$2 billion

BENEFIT-COST RATIO (benefits divided by costs)

4.6

# University of Idaho

- Creates new income in the state
- Supports local jobs
- Sustains a skilled workforce
- Increases students' lifetime income
- Expands the state's economic base
- Improves quality of life



### THE RESULTS OF THIS STUDY WERE PREPARED BY

